

WELCOME TO THE SOUTH AFRICA-NIGERIA BUSINESS CHAMBER

Introduction

Founded in Johannesburg in 2005 by leading companies including Standard Bank, MTN Group, KPMG and Nampak, the South Africa–Nigeria Business Chamber (SA-NBC) celebrates 21 years in 2026 as the leading platform for business engagement between Africa’s two largest economies. The Chamber is widely recognised as the pre-eminent African bilateral chamber in South Africa and serves as a trusted network for companies and professionals seeking opportunities across the continent, with a particular focus on South Africa and Nigeria.

Established to promote bilateral trade and investment, the SA-NBC is the only officially recognised organisation in South Africa dedicated to facilitating business relations between the two countries. The Chamber works closely with government officials, diplomatic missions, companies, business chambers and strategic partners in both South Africa and Nigeria to strengthen commercial ties, improve the ease of doing business and support market access.

The SA-NBC is a privately funded, not-for-profit, membership-driven organisation registered with the CIPC in South Africa. It is governed by a board of directors drawn from member companies, with audited accounts and a neutral, apolitical mandate that allows it to engage constructively with stakeholders on behalf of its members.

The Chamber also serves as Secretariat for the South Africa-Nigeria Joint Ministerial Advisory Council on Industry, Trade & Investment, a public-private partnership that works to improve the investment climate, address market-entry barriers and deepen economic cooperation between the two countries. Through this initiative, the Chamber works alongside organisations including MTN, Standard Bank, the Development Bank of Southern Africa, the Electrotechnical Export Council and other leading stakeholders to advance bilateral corporate engagement.

Through high-level networking events, business breakfasts, cocktail engagements, roundtables, newsletters, advocacy and market intelligence, the Chamber creates a respected platform for meaningful business connections, collaboration and opportunity. Over the past two decades, it has built a strong reputation as a trusted collective voice for businesses operating within the South Africa–Nigeria corridor.



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REGISTRATION: 2015 / 081897 / 08 |

DIRECTORS: I Olatunji, D Games, T Freemantle, F. Osuyah, S McCoy, S Chaytoo, S Adegbesan

Mandate

We support and advocate for businesses working between South Africa and Nigeria. We do this with honesty, confidence, and authority, helping our members do business with less risk and lower costs.

What Does the Chamber Do?

As the recognised African bilateral chamber in South Africa, the SA-NBC offers a premier African network for people interested in the continent.

- **Business Networking:** Hosting a range of events including business breakfasts, roundtables, cocktail engagements, industry discussions, webinars, and networking sessions. Through these platforms, we create meaningful opportunities for collaboration, partnerships, and deal-making.
- **Market Intelligence:** Providing members with bespoke and relevant business information through newsletters and other channels. The Chamber also promotes its members across its platforms, advocates on behalf of member interests, and offers a range of value-added services. Through its network, the Chamber offers insights into doing business in Africa.
- **Strategic Introductions:** The Chamber facilitate introductions to Businesses and investors, government stakeholders, diplomatic representatives and industry leaders and partners.
- **Business Support:** Assisting members in navigating bilateral business challenges when they arise.
- It builds relationships with diplomatic missions and relevant government departments in both countries, using these to leverage opportunities and manage political and business issues.



Membership Tiers and Benefits

Membership is available on an annual or mid-year cycle.

Platinum Membership

R18,500 annually

Position your organisation at the centre of an influential network linked to Sub-Saharan Africa's two biggest economies.

Benefits include:

- Unlock high-level access through the Chamber's established relationships with diplomatic missions, government, leading corporates, business schools, industry associations and other business chambers.
- Connect with decision makers through CEO roundtables, executive briefings, events, webinars and members-only networking opportunities.
- Opportunities to speak at selected Chamber events.
- Priority access with first right of refusal for events featuring visiting business delegations, government leaders and VIP guests.
- Accelerate business growth through strategic introductions, as needed.
- Help shape the business agenda with the opportunity for eligible senior executives to serve on the Chamber Board and contribute to advocacy, strategy and policy priorities.
- Maximise your brand visibility with premium logo placement in the Chamber's weekly newsletter and prominent exposure on the Members' section of the website.
- Benefit from a strong collective voice through the Chamber's respected advocacy on issues affecting business and the South Africa–Nigeria commercial relationship.
- Stay ahead of the market with the Chamber's weekly newsletter featuring business intelligence, market developments, opportunities and member news and profiles.
- Raise your profile by partnering with the Chamber on events, sponsorships, advertising and promotional initiatives that showcase your organisation.
- Enjoy complimentary attendance for multiple company representatives at Chamber events throughout the year.
- Be recognised as a strategic Chamber partner, reinforcing your organisation's credibility, influence and leadership within the South Africa–Nigeria business community.
- Unlimited company listings on the Chamber's business database.

Gold Membership

R7,500 annually

For medium-sized companies looking to expand business opportunities and strengthen regional networks.

Benefits include:

- Expand your network through Chamber events, business forums and a trusted community of companies doing business across South Africa, Nigeria and the wider African market.
- Open new business opportunities with strategic introductions to or networking with potential customers, suppliers, partners and other key business contacts where appropriate.
- Access an influential network of diplomatic missions, government departments, business schools, industry associations, chambers of commerce and other key public and private sector stakeholders.
- Benefit from a strong business voice through the Chamber's advocacy on issues affecting members and the broader South Africa–Nigeria business environment, including support in addressing business-related challenges.

- Engage with industry leaders by participating in Chamber committees, working groups, sector discussions and webinars that address current business issues and opportunities.
- Stay informed with weekly market intelligence, regulatory updates, business opportunities and practical insights delivered through the Chamber's newsletter.
- Raise your company's profile through promotional opportunities in the Chamber's newsletter, on social media and the website, as well as through joint events, partnerships, sponsorships and advertising initiatives.
- Save on business development with discounted rates for Chamber events, trade missions, advertising opportunities and members-only activities.
- Receive practical business support, including visa assistance, business information and services that facilitate cross-border trade and investment.
- Register up to six representatives on the Chamber's membership database, ensuring your team can benefit from Chamber activities and communications.

Silver Membership

R3,500 annually

For SMEs and emerging businesses seeking market access and visibility.

Benefits include:

- Grow your business network through Chamber networking events and a trusted community of companies active across the South Africa–Nigeria business corridor.
- Meet potential customers, partners and suppliers at Chamber events and business engagements designed to create meaningful business connections.
- Raise your business profile through inclusion in the Chamber Member Directory, a company profile on the Chamber website, and promotional opportunities via the Chamber's newsletter, LinkedIn, events and other digital platforms.
- Stay informed with practical market intelligence, regulatory updates, business opportunities and expert insights delivered through the Chamber's weekly newsletter.
- Build your knowledge by attending webinars, workshops and knowledge-sharing sessions focused on doing business in South Africa, Nigeria and across Africa.
- Benefit from the Chamber's advocacy on issues affecting members and the broader South Africa–Nigeria business environment.
- Save on business development with complimentary and discounted rates for selected Chamber events, advertising opportunities and member activities.
- Register up to three representatives on the Chamber's membership database to receive Chamber communications and participate in member activities.

Individual Membership

R2 000 annually

For individual professionals.

Benefits include:

- Weekly Chamber newsletter with market updates, business opportunities and member news.
- Invitations to Chamber networking events, webinars and business engagements.
- Access to selected member benefits and networking opportunities.

Please note: Individual Membership does not include company profiling or promotional opportunities through the Chamber's website, newsletter or social media platforms.

Over the past 20 years, many leading companies have passed through our doors. We invite you to join them and experience the value of being part of our network.

Join a Trusted Business Community

Over the past two decades, hundreds of companies have engaged with the Chamber to build relationships, access opportunities and navigate business between South Africa and Nigeria. Become part of a network committed to advancing African trade, investment and collaboration.

For more information visit www.sa-nigeriachamber.co.za or contact Zanele Apata, Chamber Manager, on office@sa-nigeriachamber.co.za or WhatsApp 066 590 5414.

Stay connected with the South Africa-Nigeria Business Chamber by following us across our social media platforms for the latest updates, business insights, events, and engagements.

